

## **Provider Networks CE Course Outline**

*Course Instructor: David Contorno*

60 Minutes

- I.) Healthcare pricing is more complex than ever
  - A.) Discounting methodology of PPO networks
    - 1.) Highly inconsistent
    - 2.) No quality metrics
    - 3.) No price controls by the payer
    - 4.) Many keep a % of savings
    - 5.) No employee incentive to go to lower cost providers
    - 6.) Reduced audit abilities