

Ohio Association of Health Underwriters

**Balance Sheet**

As of January 31, 2016

Jan 31, 16

**ASSETS**

**Current Assets**

**Checking/Savings**

First Bank of Bexley Savings	11,067.83
First Merit Bank CD	172,092.48
1000 - Chase-Checking	46,815.42
1005 - Chase-Money Market	19,028.32

**Total Checking/Savings** 249,004.05

**Total Current Assets** 249,004.05

**LIABILITIES & EQUITY**

**Equity**

3900 - Retained Earnings	256,645.43
Net Income	-7,641.38

**Total Equity** 249,004.05

**TOTAL LIABILITIES & EQUITY** 249,004.05

**Ohio Association of Health Underwriters  
Profit & Loss Budget Performance  
January 2016**

	<b>Jan 16</b>	<b>Annual Budget</b>
<b>Income</b>		
4010 · NAHU Membership Dues	1,315.72	35,000.00
4050 · Consulting Fee		
4051 · Comm - Monthly Consulting Fee	54.19	5,000.00
4052 · Annual Associate Dues	0.00	120,300.00
<b>Total 4050 · Consulting Fee</b>	<b>54.19</b>	<b>125,300.00</b>
4071 · Annual Meeting/Leadership		
4071.1 · Registration	0.00	1,000.00
<b>Total 4071 · Annual Meeting/Leadership</b>	<b>0.00</b>	<b>1,000.00</b>
4250 · Day at the Statehouse		
4250.1 · Registration	0.00	3,500.00
<b>Total 4250 · Day at the Statehouse</b>	<b>0.00</b>	<b>3,500.00</b>
4280 · Job Bank	0.00	500.00
4410 · Interest Earned	0.45	1,506.00
<b>Total Income</b>	<b>1,370.36</b>	<b>166,806.00</b>
<b>Expense</b>		
<b>5000 · LEGISLATIVE ACTIVITIES</b>		
5004 · Leg Council Mtg Mileage Exp	0.00	400.00
5004.1 · Leg Chair/Co Travel & Relations	125.36	500.00
5009 · Lobbyist Fees	3,333.33	40,000.00
5024 · CAP Conference		
5024.9 · CAP Conference - Other	0.00	10,000.00
<b>Total 5024 · CAP Conference</b>	<b>0.00</b>	<b>10,000.00</b>
5091 · Day at the Statehouse Expense	251.24	6,000.00
5103 · OAHUPAC Accounting	56.95	1,600.00
5105 · OAHUPAC Expenses	0.00	300.00
5106 · HUPAC	0.00	500.00
<b>Total 5000 · LEGISLATIVE ACTIVITIES</b>	<b>3,766.88</b>	<b>59,300.00</b>
5010 · OAHU-Admin.	3,333.33	40,000.00
5017 · Website Hosting	164.73	800.00
5022 · Annual Mtg/Leadership Mtg Exp	0.00	2,000.00
5023 · Leadership Meeting Expense		
5025 · NAHU Symposium		
5025.9 · NAHU Symposium - Other	0.00	12,000.00
<b>Total 5025 · NAHU Symposium</b>	<b>0.00</b>	<b>12,000.00</b>
5026 · Regional Meetings Reimbursement		
5026.9 · Regional Meetings Reim - other	0.00	1,500.00
<b>Total 5026 · Regional Meetings Reimbursement</b>	<b>0.00</b>	<b>1,500.00</b>
5027 · OAHU-Meeting Reimbursement	0.00	2,500.00
<b>Total 5023 · Leadership Meeting Expense</b>	<b>0.00</b>	<b>16,000.00</b>
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00
5029.2 · Columbus	0.00	500.00
5029.3 · Northeast	0.00	500.00

**Ohio Association of Health Underwriters**  
**Profit & Loss Budget Performance**  
 January 2016

	<b>Jan 16</b>	<b>Annual Budget</b>
5029.4 · Northwest	0.00	500.00
5029.5 · Western Reserve	0.00	500.00
<b>Total 5029 · Local Sponsorships</b>	<b>0.00</b>	<b>2,500.00</b>
5040 · Postage/Faxes/Copies	5.60	1,000.00
5060 · Communication	45.00	500.00
5063 · Flowers & Gifts	0.00	400.00
5066 · Office Supplies	0.00	500.00
5067 · Ohio Department of Insurance	162.00	2,000.00
5068 · Sircon Expense	1,000.00	1,000.00
5071 · Leading Producers Round Table	0.00	500.00
5080 · Board Meetings	116.75	1,000.00
5085 · Awards	0.00	1,000.00
5093 · Outreach Sponsorships	0.00	1,000.00
5095 · Insurance		
5069 · E & O Insurance	0.00	2,000.00
5069.1 · D&O Insurance	0.00	3,500.00
<b>Total 5095 · Insurance</b>	<b>0.00</b>	<b>5,500.00</b>
5100 · Accounting	0.00	1,100.00
5120 · Membership Development	251.25	2,000.00
5190 · Bank Service Charges	166.20	1,600.00
5860 · Workers Comp Sales Campaign	0.00	100.00
5870 · Workers' Comp. Local Reimburse	0.00	27,000.00
<b>Total Expense</b>	<b>9,011.74</b>	<b>166,800.00</b>
	<b>-7,641.38</b>	<b>6.00</b>

# Ohio Association of Health Underwriters

## Profit & Loss Prev Year Comparison

### January 2016

	Jan 16	Jan 15	\$ Change	% Change
<b>Income</b>				
4010 · NAHU Membership Dues	1,315.72	0.00	1,315.72	100.0%
4050 · Consulting Fee				
4051 · Comm - Monthly Consulting Fee	54.19	68.43	-14.24	-20.81%
<b>Total 4050 · Consulting Fee</b>	<b>54.19</b>	<b>68.43</b>	<b>-14.24</b>	<b>-20.81%</b>
4410 · Interest Earned	0.45	0.78	-0.33	-42.31%
<b>Total Income</b>	<b>1,370.36</b>	<b>69.21</b>	<b>1,301.15</b>	<b>1,880.0%</b>
<b>Expense</b>				
<b>5000 · LEGISLATIVE ACTIVITIES</b>				
5004.1 · Leg Chair/Co Travel & Relations	125.36	285.00	-159.64	-56.01%
5009 · Lobbyist Fees	3,333.33	3,333.33	0.00	0.0%
5024 · CAP Conference				
5024.9 · CAP Conference - Other	0.00	236.70	-236.70	-100.0%
<b>Total 5024 · CAP Conference</b>	<b>0.00</b>	<b>236.70</b>	<b>-236.70</b>	<b>-100.0%</b>
5091 · Day at the Statehouse Expense	251.24	0.00	251.24	100.0%
5103 · OAHUPAC Accounting	56.95	500.00	-443.05	-88.61%
<b>Total 5000 · LEGISLATIVE ACTIVITIES</b>	<b>3,766.88</b>	<b>4,355.03</b>	<b>-588.15</b>	<b>-13.51%</b>
5010 · OAHU-Admin.	3,333.33	3,333.33	0.00	0.0%
5017 · Website Hosting	164.73	119.86	44.87	37.44%
5023 · Leadership Meeting Expense				
5027 · OAHU-Meeting Reimbursement	0.00	556.92	-556.92	-100.0%
<b>Total 5023 · Leadership Meeting Expense</b>	<b>0.00</b>	<b>556.92</b>	<b>-556.92</b>	<b>-100.0%</b>
5029 · Local Sponsorships				
5029.2 · Columbus	0.00	500.00	-500.00	-100.0%
<b>Total 5029 · Local Sponsorships</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>-100.0%</b>
5040 · Postage/Faxes/Copies	5.60	0.00	5.60	100.0%
5060 · Communication	45.00	0.00	45.00	100.0%
5063 · Flowers & Gifts	0.00	103.95	-103.95	-100.0%
5067 · Ohio Department of Insurance	162.00	0.00	162.00	100.0%
5068 · Sircon Expense	1,000.00	1,000.00	0.00	0.0%
5080 · Board Meetings	116.75	0.00	116.75	100.0%
5092 · HPIO Sponsorship	0.00	0.00	0.00	0.0%
5120 · Membership Development	251.25	0.00	251.25	100.0%
5190 · Bank Service Charges	166.20	215.17	-48.97	-22.76%
5860 · Workers Comp Sales Campaign	0.00	50.00	-50.00	-100.0%
<b>Total Expense</b>	<b>9,011.74</b>	<b>10,234.26</b>	<b>-1,222.52</b>	<b>-11.95%</b>
<b>Net Income</b>	<b>-7,641.38</b>	<b>-10,165.05</b>	<b>2,523.67</b>	<b>24.83%</b>