

Ohio Association of Health Underwriters

Balance Sheet

As of April 30, 2019

Apr 30, 19

ASSETS

Current Assets

Checking/Savings

1000 · Checking	29,915.64
1005 · Money Market	76,226.53
1050 · Cash in Bank-CD	100,000.00
1051 · First National CD	100,000.00
Total Checking/Savings	<u>306,142.17</u>

LIABILITIES & EQUITY

Equity

3900 · Retained Earnings	347,339.85
Net Income	-41,197.68

Total Equity	<u>306,142.17</u>
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TOTAL LIABILITIES & EQUITY	<u><u>306,142.17</u></u>
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**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through April 2019**

	Jan - Apr 19	Annual Budget
Income		
4010 - NAHU Membership Dues	9,960.17	26,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	443.18	5,000.00
4052 - Annual Associate Dues	0.00	150,000.00
Total 4050 - Consulting Fee	443.18	155,000.00
4054 - CCI HR Program	0.00	5,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	0.00	1,200.00
Total 4071 - Annual Meeting/Leadership	0.00	1,200.00
4250 - Day at the Statehouse		
4250.1 - Registration	3,740.00	5,250.00
Total 4250 - Day at the Statehouse	3,740.00	5,250.00
4280 - Job Bank	0.00	200.00
4410 - Interest Earned	647.60	1,500.00
Total Income	14,790.95	194,150.00
Expense		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 - Leg Chair/Co Travel & Relations	217.38	1,000.00
5009 - Lobbyist Fees	13,333.32	40,000.00
5024 - CAP Conference		
5024.6 - Cap Conference Scholarship	2,202.18	5,000.00
5024.9 - CAP Conference - Other	7,068.86	10,000.00
Total 5024 - CAP Conference	9,271.04	15,000.00
5091 - Day at the Statehouse Expense	7,074.25	5,250.00
5103 - OAHUPAC Accounting	500.00	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	0.00	500.00
5000 - LEGISLATIVE ACTIVITIES - Other	1,098.76	
Total 5000 - LEGISLATIVE ACTIVITIES	31,494.75	63,900.00
5010 - OAHU-Admin.	13,333.32	40,000.00
5017 - Website Hosting	263.93	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	0.00	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	0.00	11,000.00
Total 5025 - NAHU Symposium	0.00	11,000.00
5026 - Regional Meetings Reimbursement	0.00	1,000.00
5027 - OAHU-Meeting Reimbursement	426.61	2,000.00
Total 5023 - Leadership Meeting Expense	426.61	14,000.00
5029 - Local Sponsorships		
5029.1 - Cincinnati	0.00	500.00
5029.2 - Columbus	500.00	500.00

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through April 2019**

	Jan - Apr 19	Annual Budget
5029.3 - Northeast	0.00	500.00
5029.4 - Northwest	0.00	500.00
5029.5 - Western Reserve	0.00	500.00
Total 5029 - Local Sponsorships	500.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	2,500.00
5030.2 - Columbus	2,017.50	2,500.00
5030.3 - Northeast	0.00	2,500.00
5030.4 - Northwest	0.00	2,500.00
5030.5 - Western Reserve	0.00	2,500.00
Total 5030 - Outreach Co-Op Match	2,017.50	12,500.00
5040 - Postage/Faxes/Copies	1,357.31	2,500.00
5060 - Communication	140.00	500.00
5063 - Flowers, Gifts & Donations	0.00	1,000.00
5066 - Office Supplies	0.00	250.00
5067 - Ohio Department of Insurance	967.00	3,000.00
5068 - Sircon Expense	1,000.00	1,000.00
5071 - Leading Producers Round Table	200.00	500.00
5080 - Board Meetings	120.51	500.00
5085 - Awards	0.00	500.00
5092 - HPIO Sponsorship	1,000.00	
5093 - Outreach Sponsorships	0.00	1,000.00
5095 - Insurance		
5069 - E & O Insurance	0.00	1,000.00
5069.1 - D&O Insurance	2,328.00	2,500.00
Total 5095 - Insurance	2,328.00	3,500.00
5100 - Accounting	0.00	1,100.00
5120 - Membership Development	725.80	2,875.00
5190 - Bank Service Charges	113.90	300.00
5860 - Workers Comp Sales Campaign	0.00	250.00
5870 - Workers' Comp. Local Reimburse	0.00	34,000.00
5871 - CCI HR Program Local Reim	0.00	1,000.00
Total Expense	55,988.63	191,675.00
	-41,197.68	2,475.00

**Ohio Association of Health Underwriters
Profit & Loss Prev Year Comparison
January through April 2019**

	Jan - Apr 19	Jan - Apr 18	\$ Change
Income			
4010 · NAHU Membership Dues	9,960.17	9,891.62	68.55
4050 · Consulting Fee			
4051 · Comm - Monthly Consulting Fee	443.18	556.69	-113.51
Total 4050 · Consulting Fee	443.18	556.69	-113.51
4071 · Annual Meeting/Leadership			
4071.1 · Registration	0.00	350.00	-350.00
Total 4071 · Annual Meeting/Leadership	0.00	350.00	-350.00
4250 · Day at the Statehouse			
4250.1 · Registration	3,740.00	1,725.00	2,015.00
Total 4250 · Day at the Statehouse	3,740.00	1,725.00	2,015.00
4410 · Interest Earned	647.60	703.91	-56.31
Total Income	14,790.95	13,227.22	1,563.73
Expense			
5000 · LEGISLATIVE ACTIVITIES			
5004.1 · Leg Chair/Co Travel & Relations	217.38	300.00	-82.62
5009 · Lobbyist Fees	13,333.32	13,333.32	0.00
5024 · CAP Conference			
5024.6 · Cap Conference Scholarship	2,202.18	4,246.02	-2,043.84
5024.9 · CAP Conference - Other	7,068.86	7,338.32	-269.46
Total 5024 · CAP Conference	9,271.04	11,584.34	-2,313.30
5091 · Day at the Statehouse Expense	7,074.25	3,648.43	3,425.82
5103 · OAHUPAC Accounting	500.00	300.00	200.00
5000 · LEGISLATIVE ACTIVITIES - Other	1,098.76	1,350.35	-251.59
Total 5000 · LEGISLATIVE ACTIVITIES	31,494.75	30,516.44	978.31
5010 · OAHU-Admin.	13,333.32	13,333.32	0.00
5017 · Website Hosting	263.93	213.15	50.78
5022 · Annual Mtg/Leadership Mtg Exp	0.00	753.51	-753.51
5023 · Leadership Meeting Expense			
5027 · OAHU-Meeting Reimbursement	426.61	0.00	426.61
Total 5023 · Leadership Meeting Expense	426.61	0.00	426.61
5029 · Local Sponsorships			
5029.2 · Columbus	500.00	0.00	500.00
Total 5029 · Local Sponsorships	500.00	0.00	500.00
5030 · Outreach Co-Op Match			
5030.2 · Columbus	2,017.50	0.00	2,017.50
5030.5 · Western Reserve	0.00	1,800.00	-1,800.00
Total 5030 · Outreach Co-Op Match	2,017.50	1,800.00	217.50
5040 · Postage/Faxes/Copies	1,357.31	1,651.76	-294.45
5060 · Communication	140.00	75.00	65.00
5067 · Ohio Department of Insurance	967.00	644.00	323.00
5068 · Sircon Expense	1,000.00	1,000.00	0.00
5071 · Leading Producers Round Table	200.00	500.00	-300.00
5080 · Board Meetings	120.51	0.00	120.51

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Profit & Loss Prev Year Comparison
January through April 2019

	<u>Jan - Apr 19</u>	<u>Jan - Apr 18</u>	<u>\$ Change</u>
5092 - HPIO Sponsorship	1,000.00	0.00	1,000.00
5095 - Insurance			
5069.1 - D&O Insurance	2,328.00	2,226.00	102.00
Total 5095 - Insurance	2,328.00	2,226.00	102.00
5120 - Membership Development	725.80	165.00	560.80
5190 - Bank Service Charges	113.90	190.52	-76.62
Total Expense	55,988.63	53,068.70	2,919.93
	<u>-41,197.68</u>	<u>-39,841.48</u>	<u>-1,356.20</u>