

Ohio Association of Health Underwriters Profit & Loss Budget Performance January through December 2019

	Jan - Dec 19	Annual Budget	2020 Proposed Budget
Income			
4010 · NAHU Membership Dues	22,481.82	26,000.00	24,000.00
4050 · Consulting Fee			
4051 · Comm - Monthly Consulting Fee	1,003.95	5,000.00	2,000.00
4052 · Annual Associate Dues	174,932.12	180,000.00	170,000.00
Total 4050 · Consulting Fee	175,936.07	185,000.00	172,000.00
4054 · CCI HR Program	0.00	5,000.00	
4071 · Annual Meeting/Leadership			
4071.1 · Registration	0.00	1,200.00	We did not charge in 2019
Total 4071 · Annual Meeting/Leadership	0.00	1,200.00	
4250 · Day at the Statehouse			
4250.1 · Registration	5,354.38	5,250.00	5,500.00
Total 4250 · Day at the Statehouse	5,354.38	5,250.00	5,500.00
4280 · Job Bank	0.00	200.00	100.00
4410 · Interest Earned	1,717.99	1,500.00	1,500.00
Total Income	205,490.26	224,150.00	203,100.00
Expense			
5000 · LEGISLATIVE ACTIVITIES			
5004 · Leg Council Mtg Mileage Exp	0.00	250.00	250.00
5009 · Lobbyist Fees	39,999.96	40,000.00	40,000.00
5024 · CAP Conference			
5024.6 · Cap Conference Scholarship	3,587.58	5,000.00	5,000.00
5024.9 · CAP Conference - Other	7,286.24	10,000.00	10,000.00
Total 5024 · CAP Conference	10,873.82	15,000.00	15,000.00
5091 · Day at the Statehouse Expense	7,074.25	5,250.00	7,000.00
5103 · OAHUPAC Accounting	950.00	1,600.00	1,000.00
5105 · OAHUPAC Expenses	300.00	300.00	300.00
5106 · HUPAC	500.00	500.00	500.00
5000 · LEGISLATIVE ACTIVITIES - Other	1,098.76		1,098.76
Total 5000 · LEGISLATIVE ACTIVITIES	60,796.79	62,900.00	65,148.76
5010 · OAHU-Admin.	39,999.96	40,000.00	40,000.00
5017 · Website Hosting	1,691.68	1,000.00	1,500.00

Ohio Association of Health Underwriters Profit & Loss Budget Performance January through December 2019

	Jan - Dec 19	Annual Budget	2020 Proposed Budget
5022 · Annual Mtg/Leadership Mtg Exp	628.80	4,000.00	700.00
5023 · Leadership Meeting Expense			
5025 · NAHU Symposium			
5025.9 · NAHU Symposium - Other	12,781.06	11,000.00	11,000.00
Total 5025 · NAHU Symposium	12,781.06	11,000.00	11,000.00
5026 · Regional Meetings Reimbursement			
5026.2 · Columbus	354.50		
5026.9 · Regional Meetings Reim - other	451.65		
5026 · Regional Meetings Reimbursement - Other	0.00	1,000.00	1,000.00
Total 5026 · Regional Meetings Reimbursement	806.15	1,000.00	1,000.00
5027 · OAHU-Meeting Reimbursement	994.40	2,000.00	1,000.00
Total 5023 · Leadership Meeting Expense	14,581.61	14,000.00	13,000.00
5029 · Local Sponsorships			
5029.1 · Cincinnati	500.00	500.00	500.00
5029.2 · Columbus	500.00	500.00	500.00
5029.3 · Northeast	500.00	500.00	500.00
5029.4 · Northwest	500.00	500.00	500.00
5029.5 · Western Reserve	500.00	500.00	500.00
Total 5029 · Local Sponsorships	2,500.00	2,500.00	2,500.00
5030 · Outreach Co-Op Match			
5030.1 · Cincinnati	0.00	2,500.00	2,500.00
5030.2 · Columbus	3,000.00	2,500.00	2,500.00
5030.3 · Northeast	0.00	2,500.00	2,500.00
5030.4 · Northwest	0.00	2,500.00	2,500.00
5030.5 · Western Reserve	0.00	2,500.00	2,500.00
Total 5030 · Outreach Co-Op Match	3,000.00	12,500.00	12,500.00
5040 · Postage/Faxes/Copies	2,088.73	2,500.00	2,500.00
5060 · Communication	385.00	500.00	400.00
5063 · Flowers, Gifts & Donations	369.80	1,000.00	1,000.00
5066 · Office Supplies	269.29	250.00	300.00
5067 · Ohio Department of Insurance	4,450.23	3,000.00	4,500.00
5068 · Sircon Expense	1,000.00	1,000.00	1,000.00

Ohio Association of Health Underwriters Profit & Loss Budget Performance January through December 2019

	Jan - Dec 19	Annual Budget	2020 Proposed Budget
5071 - Leading Producers Round Table	300.00	500.00	500.00
5080 - Board Meetings	120.51	500.00	200.00
5085 - Awards	352.00	500.00	500.00
5093 - Outreach Sponsorships- HPIO	1,000.00	1,000.00	
5095 - Insurance			
5069 - E & O Insurance	614.00	1,000.00	700.00
5069.1 - D&O Insurance	3,127.00	2,500.00	3,200.00
Total 5095 - Insurance	3,741.00	3,500.00	3,900.00
5100 - Accounting	1,700.00	1,700.00	1,700.00
5120 - Membership Development	1,223.51	2,875.00	2,000.00
5190 - Bank Service Charges	322.23	300.00	350.00
5860 - Workers Comp Sales Campaign	10,604.00	250.00	250.00
5870 - Workers' Comp. Local Reimburse	25,000.00	25,000.00	25,000.00
5871 - CCI HR Program Local Reim	0.00	1,000.00	0.00
Total Expense	176,125.14	182,275.00	178,448.76
	29,365.12	41,875.00	24,651.24