

Ohio Association of Health Underwriters

Balance Sheet

As of December 31, 2018

Dec 31, 18

ASSETS

Current Assets

Checking/Savings

1000 - Checking	76,561.99
1005 - Money Market	76,226.53
1050 - Cash in Bank-CD	100,000.00
1051 - First National CD	100,000.00
Total Checking/Savings	<u>352,788.52</u>

LIABILITIES & EQUITY

Equity

3900 - Retained Earnings	317,475.14
Net Income	35,313.38

Total Equity 352,788.52

TOTAL LIABILITIES & EQUITY 352,788.52

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TOTAL LIABILITIES & EQUITY	<u><u>352,788.52</u></u>
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**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through December 2018**

	Jan - Dec 18	Annual Budget
Income		
4010 - NAHU Membership Dues	24,604.77	27,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	3,334.52	5,000.00
4052 - Annual Associate Dues	184,040.78	150,000.00
Total 4050 - Consulting Fee	187,375.30	155,000.00
4054 - CCI HR Program	0.00	10,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	1,015.00	1,000.00
Total 4071 - Annual Meeting/Leadership	1,015.00	1,000.00
4250 - Day at the Statehouse		
4250.1 - Registration	1,975.00	5,000.00
Total 4250 - Day at the Statehouse	1,975.00	5,000.00
4280 - Job Bank	150.00	200.00
4410 - Interest Earned	1,647.89	1,500.00
Total Income	216,767.96	199,700.00
Expense		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	420.45	250.00
5004.1 - Leg Chair/Co Travel & Relations	1,000.85	1,500.00
5009 - Lobbyist Fees	39,999.96	40,000.00
5024 - CAP Conference		
5024.6 - Cap Conference Scholarship	4,246.02	5,000.00
5024.9 - CAP Conference - Other	11,272.34	10,000.00
Total 5024 - CAP Conference	15,518.36	15,000.00
5091 - Day at the Statehouse Expense	3,386.01	5,000.00
5103 - OAHUPAC Accounting	900.00	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	500.00	500.00
Total 5000 - LEGISLATIVE ACTIVITIES	61,725.63	64,150.00
5010 - OAHU-Admin.	39,999.96	40,000.00
5017 - Website Hosting	1,410.35	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	2,884.25	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	6,110.95	10,000.00
Total 5025 - NAHU Symposium	6,110.95	10,000.00
5026 - Regional Meetings Reimbursement		
5026.4 - Northwest	409.10	
5026.9 - Regional Meetings Reim - other	126.08	1,000.00
Total 5026 - Regional Meetings Reimbursement	535.18	1,000.00
5027 - OAHU-Meeting Reimbursement	677.34	2,000.00
Total 5023 - Leadership Meeting Expense	7,323.47	13,000.00
5029 - Local Sponsorships		

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through December 2018**

	Jan - Dec 18	Annual Budget
5029.1 - Cincinnati	500.00	500.00
5029.2 - Columbus	500.00	500.00
5029.3 - Northeast	500.00	500.00
5029.4 - Northwest	500.00	500.00
5029.5 - Western Reserve	500.00	500.00
Total 5029 - Local Sponsorships	2,500.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	3,000.00
5030.2 - Columbus	2,096.25	3,000.00
5030.3 - Northeast	0.00	3,000.00
5030.4 - Northwest	0.00	3,000.00
5030.5 - Western Reserve	1,800.00	3,000.00
Total 5030 - Outreach Co-Op Match	3,896.25	15,000.00
5040 - Postage/Faxes/Copies	3,448.42	1,000.00
5060 - Communication	285.00	500.00
5063 - Flowers, Gifts & Donations	115.25	1,000.00
5066 - Office Supplies	0.00	250.00
5067 - Ohio Department of Insurance	4,254.98	5,000.00
5068 - Sircon Expense	1,000.00	1,000.00
5071 - Leading Producers Round Table	670.00	500.00
5080 - Board Meetings	0.00	500.00
5085 - Awards	0.00	500.00
5093 - Outreach Sponsorships	0.00	1,000.00
5095 - Insurance		
5069 - E & O Insurance	614.00	1,000.00
5069.1 - D&O Insurance	2,226.00	2,500.00
Total 5095 - Insurance	2,840.00	3,500.00
5100 - Accounting	1,800.00	1,100.00
5120 - Membership Development	2,831.69	1,000.00
5190 - Bank Service Charges	559.15	
5201 - Sponsorship	0.00	
5860 - Workers Comp Sales Campaign	0.00	250.00
5870 - Workers' Comp. Local Reimburse	41,693.18	34,000.00
5871 - CCI HR Program Local Reim	0.00	5,000.00
Total Expense	179,237.58	195,750.00
	37,530.38	3,950.00