

Ohio Association of Health Underwriters

**Balance Sheet**

As of March 31, 2018

Mar 31, 18

**ASSETS**

Current Assets

Checking/Savings

1000 - Chase-Checking	9,776.06
1005 - Chase-Money Market	76,226.53
1050 - Cash in Bank-CD	100,000.00
1051 - First National CD	100,000.00

**Total Checking/Savings** 286,002.59

**LIABILITIES & EQUITY**

Equity

3900 - Retained Earnings	317,475.14
Net Income	-31,472.55

**Total Equity** 286,002.59

**TOTAL LIABILITIES & EQUITY** 286,002.59

## Ohio Association of Health Underwriters Profit & Loss Budget Performance March 2018

	Jan - Mar 18	Annual Budget
<b>Income</b>		
4010 - NAHU Membership Dues	4,576.87	27,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	556.69	5,000.00
4052 - Annual Associate Dues	0.00	150,000.00
<b>Total 4050 - Consulting Fee</b>	<b>556.69</b>	<b>155,000.00</b>
4054 - CCI HR Program	0.00	10,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	350.00	1,000.00
<b>Total 4071 - Annual Meeting/Leadership</b>	<b>350.00</b>	<b>1,000.00</b>
4250 - Day at the Statehouse		
4250.1 - Registration	500.00	5,000.00
<b>Total 4250 - Day at the Statehouse</b>	<b>500.00</b>	<b>5,000.00</b>
4280 - Job Bank	0.00	200.00
4410 - Interest Earned	451.41	1,500.00
<b>Total Income</b>	<b>6,434.97</b>	<b>199,700.00</b>
<b>Expense</b>		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 - Leg Chair/Co Travel & Relations	0.00	1,500.00
5009 - Lobbyist Fees	9,999.99	40,000.00
5024 - CAP Conference		
5024.6 - Cap Conference Scholarship	4,246.02	5,000.00
5024.9 - CAP Conference - Other	6,209.76	10,000.00
<b>Total 5024 - CAP Conference</b>	<b>10,455.78</b>	<b>15,000.00</b>
5091 - Day at the Statehouse Expense	0.00	5,000.00
5103 - OAHUPAC Accounting	300.00	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	0.00	500.00
<b>Total 5000 - LEGISLATIVE ACTIVITIES</b>	<b>20,755.77</b>	<b>64,150.00</b>
5010 - OAHU-Admin.	9,999.99	40,000.00
5017 - Website Hosting	101.15	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	536.91	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	0.00	10,000.00
<b>Total 5025 - NAHU Symposium</b>	<b>0.00</b>	<b>10,000.00</b>
5026 - Regional Meetings Reimbursement		
5026.9 - Regional Meetings Reim - other	0.00	1,000.00
<b>Total 5026 - Regional Meetings Reimbursement</b>	<b>0.00</b>	<b>1,000.00</b>
5027 - OAHU-Meeting Reimbursement	0.00	2,000.00
<b>Total 5023 - Leadership Meeting Expense</b>	<b>0.00</b>	<b>13,000.00</b>
5029 - Local Sponsorships		
5029.1 - Cincinnati	0.00	500.00

**Ohio Association of Health Underwriters  
 Profit & Loss Budget Performance  
 March 2018**

	<b>Jan - Mar 18</b>	<b>Annual Budget</b>
5029.2 · Columbus	0.00	500.00
5029.3 · Northeast	0.00	500.00
5029.4 · Northwest	0.00	500.00
5029.5 · Western Reserve	0.00	500.00
<b>Total 5029 · Local Sponsorships</b>	<b>0.00</b>	<b>2,500.00</b>
5030 · Outreach Co-Op Match		
5030.1 · Cincinnati	0.00	3,000.00
5030.2 · Columbus	0.00	3,000.00
5030.3 · Northeast	0.00	3,000.00
5030.4 · Northwest	0.00	3,000.00
5030.5 · Western Reserve	1,800.00	3,000.00
<b>Total 5030 · Outreach Co-Op Match</b>	<b>1,800.00</b>	<b>15,000.00</b>
5040 · Postage/Faxes/Copies	293.18	1,000.00
5060 · Communication	75.00	500.00
5063 · Flowers, Gifts & Donations	162.00	1,000.00
5066 · Office Supplies	0.00	250.00
5067 · Ohio Department of Insurance	102.00	5,000.00
5068 · Sircon Expense	1,000.00	1,000.00
5071 · Leading Producers Round Table	500.00	500.00
5080 · Board Meetings	0.00	500.00
5085 · Awards	0.00	500.00
5093 · Outreach Sponsorships	0.00	1,000.00
5095 · Insurance		
5069 · E & O Insurance	0.00	1,000.00
5069.1 · D&O Insurance	2,226.00	2,500.00
<b>Total 5095 · Insurance</b>	<b>2,226.00</b>	<b>3,500.00</b>
5100 · Accounting	0.00	1,100.00
5120 · Membership Development	165.00	1,000.00
5190 · Bank Service Charges	190.52	300.00
5860 · Workers Comp Sales Campaign	0.00	250.00
5870 · Workers' Comp. Local Reimburse	0.00	34,000.00
5871 · CCI HR Program Local Reim	0.00	5,000.00
<b>Total Expense</b>	<b>37,907.52</b>	<b>196,050.00</b>
	<b>-31,472.55</b>	<b>3,650.00</b>

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