

Ohio Association of Health Underwriters
Profit & Loss Prev Year Comparison
January through February 2018

	Jan - Feb 18	Jan - Feb 17	\$ Change
Income			
4010 - NAHU Membership Dues	4,776.86	2,219.85	2,557.01
4050 - Consulting Fee			
4051 - Comm - Monthly Consulting Fee	0.00	778.14	-778.14
Total 4050 - Consulting Fee	0.00	778.14	-778.14
4280 - Job Bank	0.00	100.00	-100.00
4410 - Interest Earned	318.19	157.56	160.63
Total Income	5,095.05	3,255.55	1,839.50
Expense			
5000 - LEGISLATIVE ACTIVITIES			
5004.1 - Leg Chair/Co Travel & Relations	0.00	944.33	-944.33
5009 - Lobbyist Fees	6,666.66	6,666.66	0.00
5024 - CAP Conference			
5024.9 - CAP Conference - Other	0.00	7,392.51	-7,392.51
Total 5024 - CAP Conference	0.00	7,392.51	-7,392.51
5103 - OAHUPAC Accounting	300.00	148.76	151.24
Total 5000 - LEGISLATIVE ACTIVITIES	6,966.66	15,152.26	-8,185.60
5010 - OAHU-Admin.	6,666.66	6,666.66	0.00
5017 - Website Hosting	85.15	130.00	-44.85
5023 - Leadership Meeting Expense			
5027 - OAHU-Meeting Reimbursement	0.00	102.20	-102.20
Total 5023 - Leadership Meeting Expense	0.00	102.20	-102.20
5029 - Local Sponsorships			
5029.2 - Columbus	0.00	500.00	-500.00
Total 5029 - Local Sponsorships	0.00	500.00	-500.00
5030 - Outreach Co-Op Match			
5030.5 - Western Reserve	1,800.00	0.00	1,800.00
Total 5030 - Outreach Co-Op Match	1,800.00	0.00	1,800.00
5040 - Postage/Faxes/Copies	293.18	32.45	260.73
5060 - Communication	75.00	40.00	35.00
5067 - Ohio Department of Insurance	0.00	421.00	-421.00
5068 - Sircon Expense	1,000.00	1,000.00	0.00
5190 - Bank Service Charges	113.90	123.18	-9.28
5860 - Workers Comp Sales Campaign	0.00	9,944.00	-9,944.00
Total Expense	17,000.55	34,111.75	-17,111.20
	-11,905.50	-30,856.20	18,950.70

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through February 2018**

	Jan - Feb 18	Annual Budget
Income		
4010 · NAHU Membership Dues	4,776.86	27,000.00
4050 · Consulting Fee		
4051 · Comm - Monthly Consulting Fee	0.00	5,000.00
4052 · Annual Associate Dues	0.00	150,000.00
Total 4050 · Consulting Fee	0.00	155,000.00
4054 · CCI HR Program	0.00	10,000.00
4071 · Annual Meeting/Leadership		
4071.1 · Registration	0.00	1,000.00
Total 4071 · Annual Meeting/Leadership	0.00	1,000.00
4250 · Day at the Statehouse		
4250.1 · Registration	0.00	5,000.00
Total 4250 · Day at the Statehouse	0.00	5,000.00
4280 · Job Bank	0.00	200.00
4410 · Interest Earned	318.19	1,500.00
Total Income	5,095.05	199,700.00
Expense		
5000 · LEGISLATIVE ACTIVITIES		
5004 · Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 · Leg Chair/Co Travel & Relations	0.00	1,500.00
5009 · Lobbyist Fees	6,666.66	40,000.00
5024 · CAP Conference		
5024.6 · Cap Conference Scholarship	0.00	5,000.00
5024.9 · CAP Conference - Other	0.00	10,000.00
Total 5024 · CAP Conference	0.00	15,000.00
5091 · Day at the Statehouse Expense	0.00	5,000.00
5103 · OAHUPAC Accounting	300.00	1,600.00
5105 · OAHUPAC Expenses	0.00	300.00
5106 · HUPAC	0.00	500.00
Total 5000 · LEGISLATIVE ACTIVITIES	6,966.66	64,150.00
5010 · OAHU-Admin.	6,666.66	40,000.00
5017 · Website Hosting	85.15	1,000.00
5022 · Annual Mtg/Leadership Mtg Exp	0.00	4,000.00
5023 · Leadership Meeting Expense		
5025 · NAHU Symposium		
5025.9 · NAHU Symposium - Other	0.00	10,000.00
Total 5025 · NAHU Symposium	0.00	10,000.00
5026 · Regional Meetings Reimbursement		
5026.9 · Regional Meetings Reim - other	0.00	1,000.00
Total 5026 · Regional Meetings Reimbursement	0.00	1,000.00
5027 · OAHU-Meeting Reimbursement	0.00	2,000.00
Total 5023 · Leadership Meeting Expense	0.00	13,000.00
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00

**Ohio Association of Health Underwriters
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	Jan - Feb 18	Annual Budget
5029.2 · Columbus	0.00	500.00
5029.3 · Northeast	0.00	500.00
5029.4 · Northwest	0.00	500.00
5029.5 · Western Reserve	0.00	500.00
Total 5029 · Local Sponsorships	0.00	2,500.00
5030 · Outreach Co-Op Match		
5030.1 · Cincinnati	0.00	3,000.00
5030.2 · Columbus	0.00	3,000.00
5030.3 · Northeast	0.00	3,000.00
5030.4 · Northwest	0.00	3,000.00
5030.5 · Western Reserve	1,800.00	3,000.00
Total 5030 · Outreach Co-Op Match	1,800.00	15,000.00
5040 · Postage/Faxes/Copies	293.18	1,000.00
5060 · Communication	75.00	500.00
5063 · Flowers, Gifts & Donations	0.00	1,000.00
5066 · Office Supplies	0.00	250.00
5067 · Ohio Department of Insurance	0.00	5,000.00
5068 · Sircon Expense	1,000.00	1,000.00
5071 · Leading Producers Round Table	0.00	500.00
5080 · Board Meetings	0.00	500.00
5085 · Awards	0.00	500.00
5093 · Outreach Sponsorships	0.00	1,000.00
5095 · Insurance		
5069 · E & O Insurance	0.00	1,000.00
5069.1 · D&O Insurance	0.00	2,500.00
Total 5095 · Insurance	0.00	3,500.00
5100 · Accounting	0.00	1,100.00
5120 · Membership Development	0.00	1,000.00
5190 · Bank Service Charges	113.90	
5860 · Workers Comp Sales Campaign	0.00	250.00
5870 · Workers' Comp. Local Reimburse	0.00	34,000.00
5871 · CCI HR Program Local Reim	0.00	5,000.00
Total Expense	17,000.55	195,750.00
Net Income	-11,905.50	3,950.00

Ohio Association of Health Underwriters

Balance Sheet

As of February 28, 2018

Feb 28, 18

ASSETS

Current Assets

Checking/Savings

First Bank of Bexley Savings	11,067.83
1000 - Chase-Checking	29,476.33
1005 - Chase-Money Market	65,025.48
1050 - Cash in Bank-CD	100,000.00
1051 - First National CD	100,000.00

Total Checking/Savings 305,569.64

3900 - Retained Earnings 317,475.14

Net Income -11,905.50

Total Equity 305,569.64

TOTAL LIABILITIES & EQUITY 305,569.64